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**From:** Richard Kahn [REDACTED]  
**Sent:** Friday, April 15, 2016 3:54 PM  
**To:** jeffrey E.  
**Subject:** Fwd: pricing on bentley and maybach for trade

seems like offer of 36k for Bentley is about =5-20k to low as i am sure they are leaving a cushion as it will =robably take a while to sell per rupert they are =till waiting on final pricing on EWB

may be best to use 36 & 135 = 171 =nd try to push to 175-180 which will save us approx 15k in sales tax if =ou proceed with buying bentley

<https://www.carsforsale.com/Search?BodyStyle=All+Vehicle+Type=&Make=Bentley&Model=Arnage&MinModelYear=2006&MaxMod=Year=2006&MinPrice=&MaxPrice=&MaxMileage=&ZipCod==&Radius=1000>

[http://www.autotrader.com/cars-for-sale/2006/Bentley/Arnage/Mia=i+FL-33131?endYear=2006&firstRecord=0&makeCode1=BENTL&m=t=\[BENTL\[ARNAGE\]\]&modelCode1=ARNAGE&searchRadius=0&=howcaseListingId=409162417&showcaseOwnerId=68090961&startYear=3D2006&Log=0](http://www.autotrader.com/cars-for-sale/2006/Bentley/Arnage/Mia=i+FL-33131?endYear=2006&firstRecord=0&makeCode1=BENTL&m=t=[BENTL[ARNAGE]]&modelCode1=ARNAGE&searchRadius=0&=howcaseListingId=409162417&showcaseOwnerId=68090961&startYear=3D2006&Log=0)

<http://www.autoblog.com/used-list/year-2006-max/make1-Bentley/m=del1-Arnage/mileage-12000-30000>

Richard Kahn  
HBRK Associates Inc.  
575 Lexington =venue 4th Floor  
New York, NY 10022  
[REDACTED]

Begin forwarded message:

**From:** =/b>Rupert Adams [REDACTED]

**Subject:** =/b>Re: pricing on =entley and maybach for trade

**Date:** =/b>April 15, 2016 at 9:10:57 AM =DT

**To:** =/b>Richard Kahn [REDACTED]

Morning Rich,

I have finally heard =ack from a trader who specialises in older Bentley's. We could offer =36,000 for the Arnage.

I am chasing Bentley USA almost daily for the final pricing. =hey keep telling me it's imminent. I will of course forward it all onto =ou straight away. I have another 2 buyers in the same position as you =ith this car!!

Best,

Rupert

Rupert =dams  
Sales Executive

Manhattan Motorcars  
711 Eleventh =venue  
New York, NY 10019



manhattanmotorcars.com

On 14 April 2016 at 10:27, =ichard Kahn [redacted] wrote:

thank you  
any =pdate on bentley configuration and bentley pricing?  
thanks

Richard Kahn  
HBRK Associates Inc.  
575 Lexington =venue 4th Floor  
New York, NY 10022



On Apr 13, 2016, at 11:44 AM, Rupert Adams [redacted] wrote:

Hi Rich,

They are both not the easiest cars to get firm values on I'm afraid. I have \$135,000 for the Caybach. There seems to be a lot of new unsold inventory of those cars so a lot of dealers are wary of buying more already titled!

I am working with specialist buyers on the Arnage, that will take a little longer to get firm numbers. I will be in touch as soon as I hear more.

I have also chased our Bentley regional manager up for an update on pricing for the Mulsanne WB.

I'll be in touch,

Rupert

Rupert Adams  
Sales Executive

Manhattan Motorcars  
711 Eleventh Avenue  
New York, NY 10019

[Redacted]

[Redacted]

manhattanmotorcars.com

On 13 April 2016 at 10:37, Richard Kahn <[Redacted]> wrote:

any updates on values?  
please advise  
thanks

Richard Kahn  
HBRK Associates Inc.  
575 Lexington Avenue 4th Floor  
New York, NY 10022

[Redacted]

[Redacted]

[Redacted]

On Apr 12, 2016, at 10:12 AM, Rupert Adams wrote:

Hi Richard,

Sorry I was out of the office yesterday.

I'll work on the values of these today for you. Still waiting for the final price guide

from Bentley USA.

Thanks,

Rupert

Rupert Adams  
Sales Executive

Manhattan Motorcars  
711 Eleventh Avenue  
New York, NY 10019

manhattanmotorcars.com

On 11 April 2016 at 15:14, Richard Kahn wrote:

=  
2006 Bentley Arnage RL (Sedan / Color: Beluga) SCBLE37G26CX19439

mileage on bentley 20,500

Maybach has 1500 miles

can you please provide pricing for sale of cars  
thank you

any update =n Bentley internet site to configure car

Richard Kahn  
HBRK Associates Inc.  
575 Lexington =venue 4th Floor  
New York, NY 10022



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